

Alroko GmbH & Co KG

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Alroko GmbH & Co KG, with its subsidiary Alroko Inc. in the US, is the exclusive sales representative for many important producers of industrial raw materials around the world and a reliable partner for all of our customers. Our sales philosophy is to supply technically advanced products of constantly high quality, always emanating from the same established sources. We offer industrial raw materials of high quality, especially minerals and chemicals for most industrial applications.

More than 30 years of experience in our business field and the manufacture of nearly all products according to ISO-standards provide our customers with the security of supply and trust they need to produce excellent products themselves. We can also give extensive technical advice as required.

We share the offices with Kynol Europa GmbH, a joint venture with GunEi Chemical Inc., Japan, and enjoy a friendly atmosphere. Our culturally diverse team is committed to giving the best service to our existing customer & supplier base, developing new business and increasing our market share.

To support our growth strategy, we are looking for a

Student Trainee / Working Student (m / f / d)

to push our sales activities – with a special focus on developing new accounts, new markets and new applications for our products.

From the start you would be involved in communication with customers, suppliers and other business partners. The main languages for us are German and English, in which we require you to be fluent. If you speak another world language, that is a plus!

You should be studying e.g. chemistry, geology, material sciences, mineralogy, nano sciences, or business administration – with additional expertise in minerals & chemicals, aiming for either a bachelor or master degree.

It is important for us that you are motivated & willing to take initiative as well as to contribute in both a team but also independently to our shared goals. You like to interact with people, build relationships, handle things with due care, and are able to self-organize.

IT skills – mainly Microsoft Windows and Microsoft Office – are mandatory. Ideally you have an EU driver's licence – or the plan to get one soon.

In case you are not already living in Hamburg or nearby we will gladly assist you in relocating.

Becoming a permanent team member as Product / Regional Sales Manager - once you have successfully completed your degree - is an option which can be discussed.

Please send your written application and CV – in English only – to Mrs. Julia Willer at career@kynol.de. Mrs. Willer is also available for any questions you might have.

Erfüllungsort und Gerichtsstand ist Hamburg / Place of performance and jurisdiction is Hamburg

Ust.Id./VAT. Reg. No. Reg. Hamburg
DE 238099295 HRA 100775

Geschäftsführer: Ralf Raulinat
Komplementär: Alroko Verwaltungs-GmbH (HRB 91399)

Hamburger Sparkasse
Deutschen Bank Hamburg

Account/IBAN: DE98200505501282123122
Account/IBAN: DE23200700240030790000

BIC: HASPDEHHXXX
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